



Date - August 22, 2026

To

National Stock Exchange of India Limited

Exchange Plaza, 5th Floor,

**Plot No. C/1, G Block, Bandra-Kurla Complex,
Bandra (East), Mumbai – 400051**

SYMBOL: XTRANET

BSE Limited

**Department of Corporate Services/ Listing
Phiroze Jeejeebhoy Dalal Street, Fort, Mumbai
– 400001**

SCRIP CODE: 544838

Subject: Submission of Investor Presentation of XtraNet Technologies Limited (“the Company”) pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/Madam

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the Investor Presentation in relation to the Unaudited Financial Results of the Company for the quarter ended June 30, 2026.

The aforesaid Investor Presentation is also being made available on the website of the company.

Kindly take note of the above submission in your records.

Thanking You,
Yours Sincerely,

For Xtranet Technologies Limited

Kavita Malik
Company Secretary and Compliance Officer
Membership No.: ACS24700

Encl.: A/a

XtraNet Technologies Limited

(Previously known as XtraNet Technologies Private Limited)

(An ISO-9001:2015, ISO/IEC 27001:2013, ISO/IEC 20000-1:2011 & CMMi Level-5 Certified Company)

HO: - Z-24, Zone-I, M.P. Nagar, Bhopal – 462 011 (M.P.) INDIA Tel.: +91-755- 4223295, +91-755- 4229295, 4209295,

CIN : U72200MP2002PLC014956, Web : www.xtranetindia.com, Email : info@xtranetindia.com



XtraNet Technologies Limited

Investor Presentation

August 2026





2002

Incorporation



4

Business Verticals



15+ States

PAN India Footprint



10+

Customer Industries



INR 3,730 Mn

Order Book*



50+ Data Centre
Projects Delivered



175 Projects Completed
(FY24–FY26)



504

Permanent
Employees



370

Contractual
Employees



48%

Revenue from Data
Centre Infrastructure*



INR 3,653 Mn
Revenue



17%

EBITDA Margin



11%

PAT Margin



33%

ROE



35%

ROCE

Certifications & Accreditations

ISO/IEC 20000-1:2018
IT Service Management
Systems

ISO 22301:2019
Business Continuity
Management Systems

ISO 14001:2015
Environmental
Management Systems

CMMI Level 5
Process Maturity in Software
Development & Project Execution

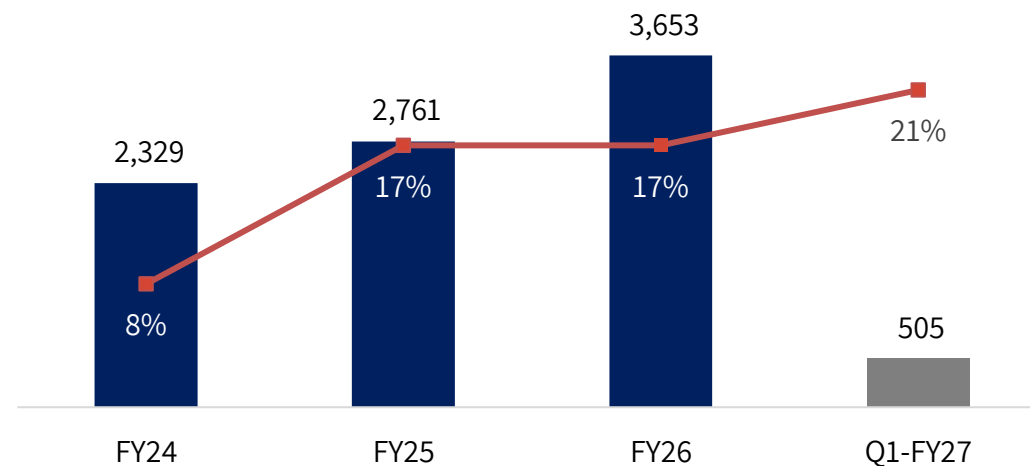
ISO/IEC/IEEE 12207:2017
Systems & Software Engineering
(Software Life Cycle Processes)



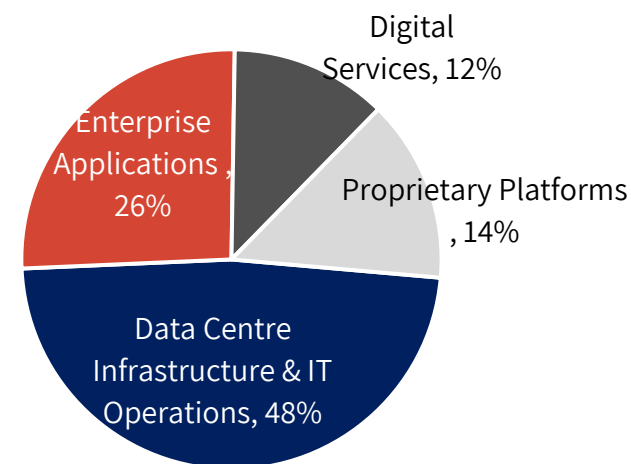
COMPANY OVERVIEW

- Established in 2002, Xtranet is an integrated technology solutions provider with 24+ years of experience.
- Services spread across data centres infrastructure and IT solutions, enterprise applications, digital services and proprietary platforms.
- The company's proprietary platforms include SYNERGY for low-code digital transformation and XtraTrust for digital trust and PKI-based authentication.
- The company serves government, PSUs and private enterprises across diverse sectors including BFSI, utilities, transportation and manufacturing.
- Combines project-based execution with recurring managed services and platform-led revenues.
- Executed 175 projects across multiple Indian states during FY24–FY26, focused on digital infrastructure.
- Strong focus on e-Governance, digital trust, smart cities and enterprise infrastructure, offering resilience against AI-led disruption.

Revenue (INR Mn) & EBITDA Margins (%)



Q1-FY27 Segment-wise Revenue Split



2002

Incorporated as XtraNet Technologies Private Limited

2007

Achieved **ISO 9001:2000** Certification

2012

Expanded into **Data Centres & Disaster Recovery (DR)** sites

2017

Achieved **ISO 20000-1:2011** Certification

2021

Launched proprietary low-code platform “**Synergy**”; achieved **CMMI Level-5**; became **NASSCOM** member

2023

Tech Excellence Award 2023 – Global Pride Awards
Best Employer Brand Award 2023 – Bhopal Region
Maharashtra State Best Employer Brand Award 2023.
Recruiting & Staffing Industry Leader of the Year 2023.

2025

Converted to **Public Limited Company**; expanded proprietary portfolio (X-ERP, Smart Lockers, ITSM, AI-based EDMS, PKI server)

2006

Expanded into IT System Integration (LAN, WAN, IT Security, System Support)

2008

Initiated Customized Application Development services

2016

Achieved **ISO 27001:2013** Certification

2018

Entered **Smart City & ICCC** projects; achieved **CMMI Level-3**

2022

Established **NOC & SOC**; launched **XtraTrust** Digital Signature platform with Govt. of India licensing

2024

Executed large DR, SOC, SD-WAN & Core Banking System integration projects; deployed AI-based analytics platforms

2026

Listed successfully on **BSE and NSE** Stock Exchange



Sukhbir Singh Kukreja

Promoter &
Managing Director

- Associated since 2002
- 50+ years of experience in IT services, systems integration & technology support
- Education: B.Com |PGDCA |Master's in Computers & Management
- Certifications: ACCNE, ISO 9001 & ISO 27001 Lead Auditor
- Leads overall strategy, business growth, & project execution



Jogendra Pal Singh Alagh

Promoter & Whole-
Time Director

- Associated since 2003
- 20+ years of experience in IT & IT-enabled services
- Education: B.Com |Master's in Computer & Management |PG Diploma in Computers
- Expertise in sales, cloud solutions, customer engagement & business development
- Key role in strategic growth and client relationships



Shiney Sukhbir

Promoter &
Non-Executive Director

- Associated since 2025
- 20+ years of professional experience
- Education: B.Com |Master's in Commerce |MBA
- Experience across technology-focused organizations
- Provides strategic and operational oversight

BODs, KMPs & SMPs



**Girish Chander
Dlakoti**

Non-Executive
Independent
Director



**Sanjay Kumar
Sinha**

Non-Executive
Independent
Director



Shikha Jain

Non-Executive
Independent
Director



Chetan Anand

Group Chief
Financial Officer



Kavita Malik

Company Secretary
& Compliance
Officer



Rajnish Gupta

Chief Information
Officer



Naveen Kumar

Senior Vice
President –
Delivery Head



Anoop G. Nair

Associate Vice
President – HR
& Admin

BLS
INTERNATIONAL

CRIS



DYNACONS

Emirates

GIL
enabling e - Governance

HDFC BANK
We understand your world

**Hewlett Packard
Enterprise**

HEG
HEG LIMITED

HITACHI
Inspire the Next

Honeywell

INVEST INDIA
NATIONAL INVESTMENT PROMOTION
& FACILITATION AGENCY



MPS@DC
INFOTECH ENGINE OF M.P.

MPMKVVCL
मध्य प्रदेश मध्य क्षेत्र विद्युत वितरण कंपनी लिमिटेड

NOVAMESH



RISL

**रेलटेल
RAILTEL**

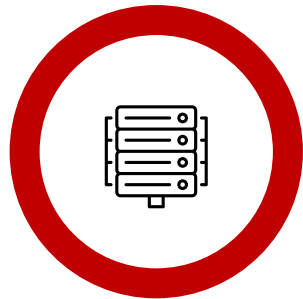


TCS **TATA**
CONSULTANCY
SERVICES





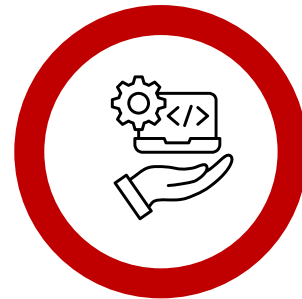
BUSINESS OVERVIEW



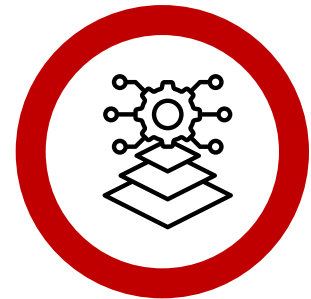
**Data Centre
Infrastructure & IT
Operations**
48%



**Enterprise
Application**
26%

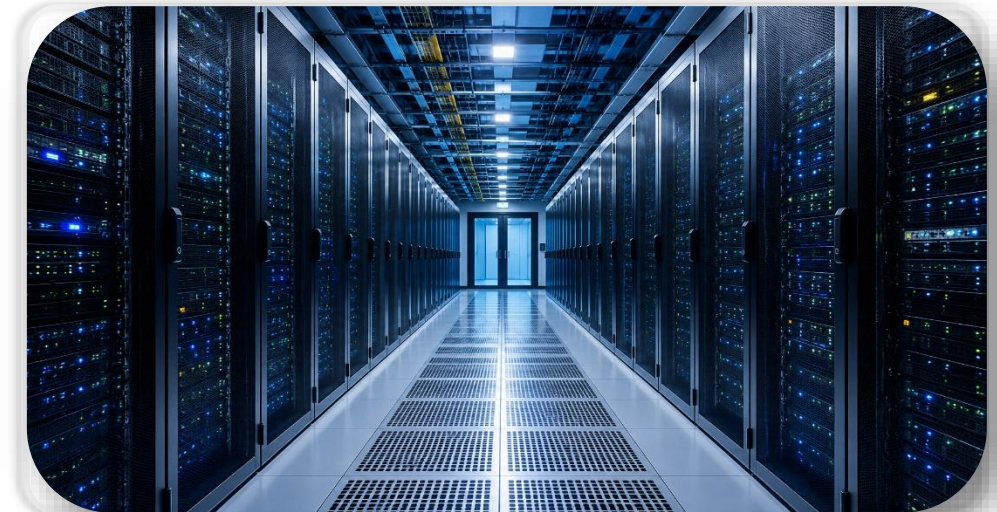
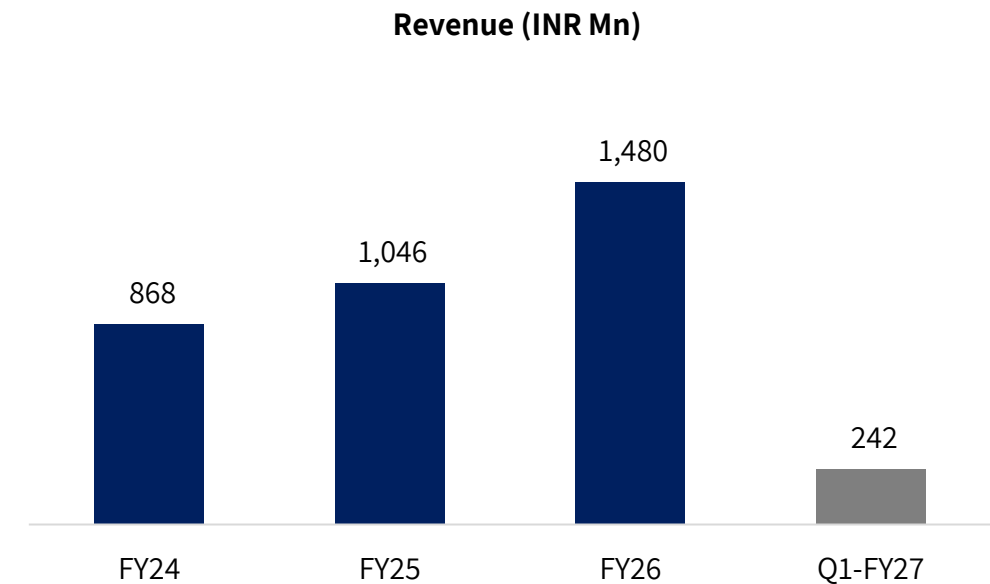


**Digital
Services**
12%



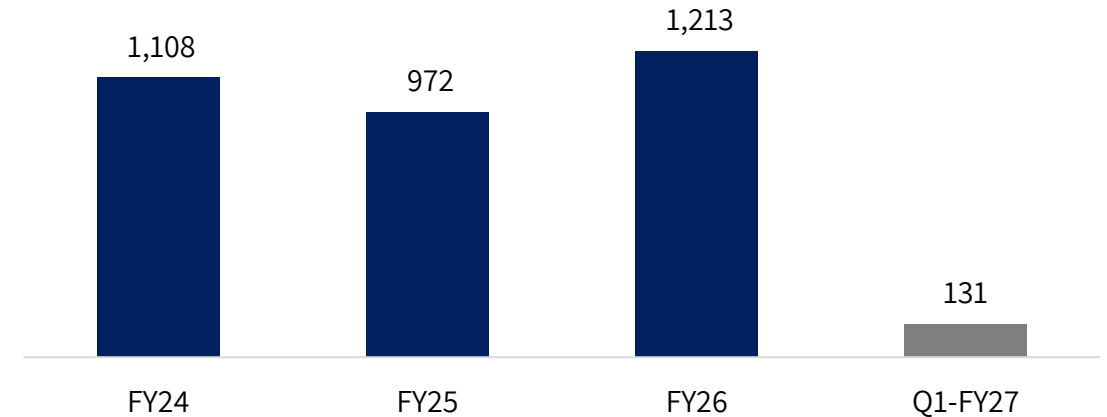
**Proprietary
Platform**
14%

- End-to-end data centre infrastructure management across servers, storage, networks, virtualization, power and cooling.
- Integrated IT operations covering application hosting, database management, backup, cybersecurity and network support.
- 24×7 monitoring, proactive maintenance and disaster recovery to ensure high availability and business continuity.
- On-site and remote support delivered under Service Level Agreements (SLAs) with defined response and resolution parameters.
- Long-term SLA-based contracts drive recurring revenues, customer retention and revenue visibility.
- Growth is driven by new data centre mandates and expanding managed services within existing accounts.

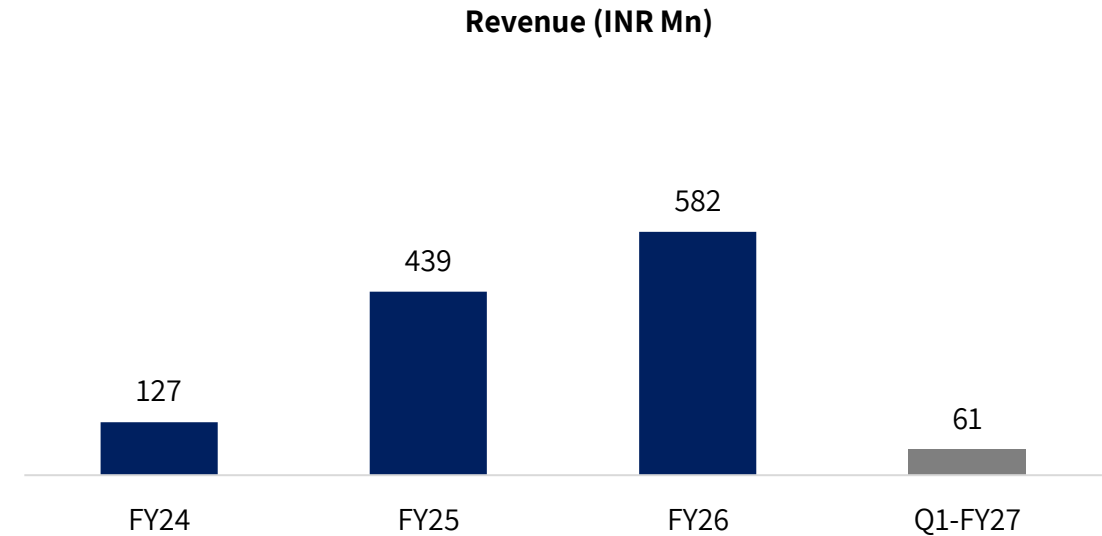


- Xtranet provides ERP selection, design, configuration and customization, with implementation of core modules across Finance, HRMS, SCM, Procurement and Billing.
- Enterprise, government, web and mobile applications are developed and supported across deployment, workflow integration, testing and performance optimization.
- Projects follow a structured lifecycle from requirement assessment and implementation to commissioning and ongoing support, through on-site and remote delivery models.
- Broad technology capabilities enable clients to consolidate multiple IT requirements with a single service provider.

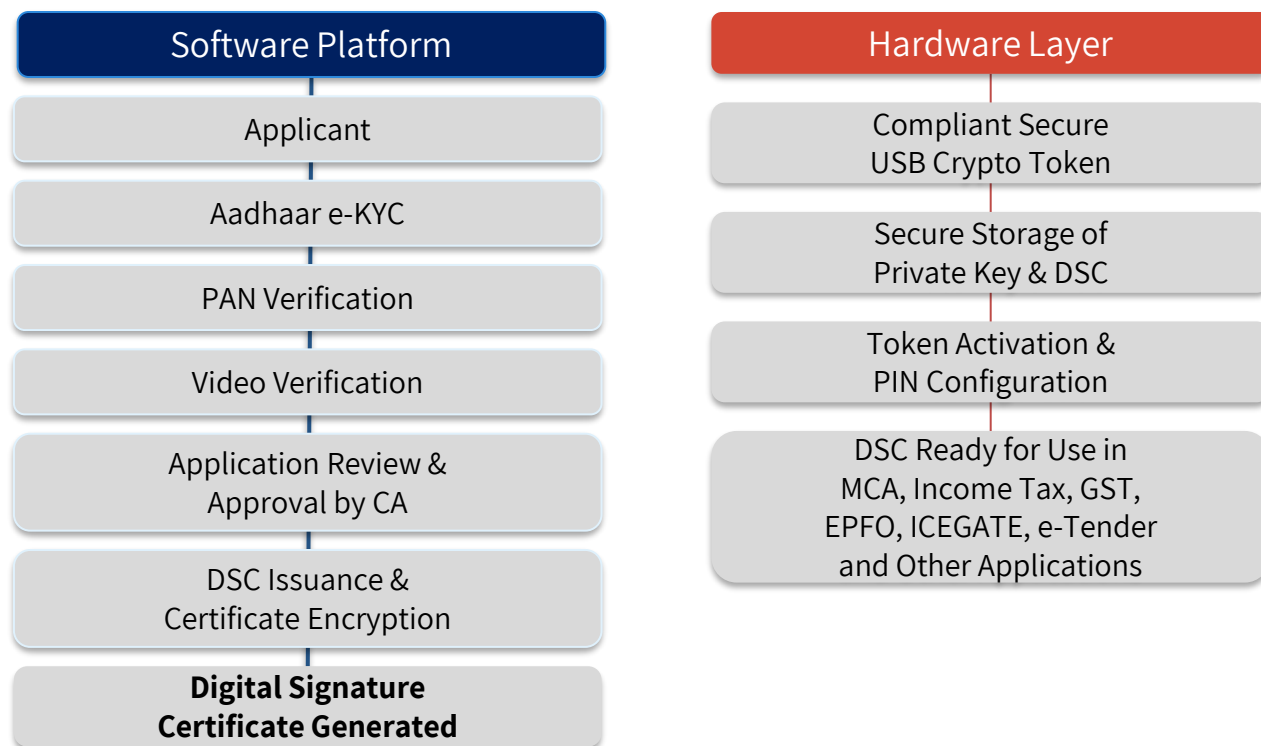
Revenue (INR Mn)



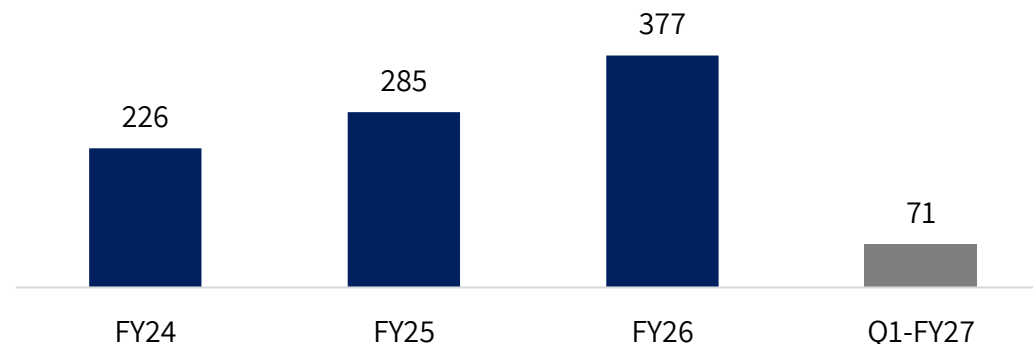
- Technology-enabled solutions support the transition from legacy systems to scalable digital platforms across applications, cloud and analytics.
- Digital solutions leverage AI, IoT and Blockchain to enhance automation, security, real-time monitoring and data-driven decision-making.
- Execution spans system assessment, implementation, deployment and ongoing support, ensuring seamless digital transformation.
- Synergy is a low code platform designed to accelerate digital transformation through rapid application development, workflow automation & business process management.
- The platform supports enterprise portals, dashboards, mobile applications and also reduces development time and total cost of ownership while enhancing client stickiness.



- XtraTrust enables secure authentication, digital signatures and trusted digital transactions across regulated environments.
- XtraTrust is among the MeitY, Government of India-approved Certifying Authorities (CA), authorized to issue Digital Signature Certificates and provide e-Sign services.
- The platform benefits from high regulatory entry barriers and mission-critical applications, supporting long-term adoption and strong customer stickiness.



Revenue (INR Mn)





Order Book Overview & Key Client Contracts

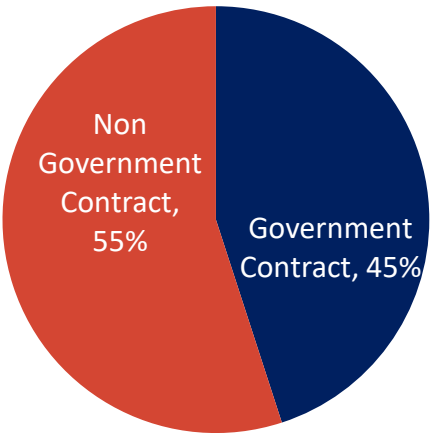
Order Book As On
30-06-2026

Total Project
55

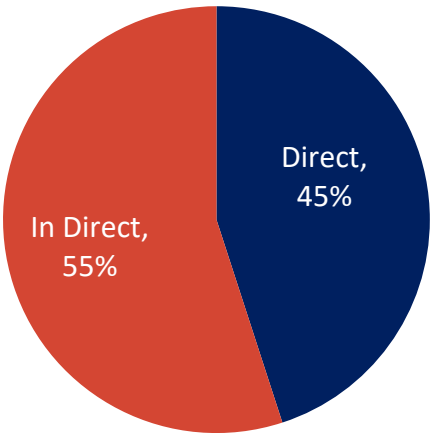
Order Value
INR 3,730 Mn

Order book executable in FY27
~55%

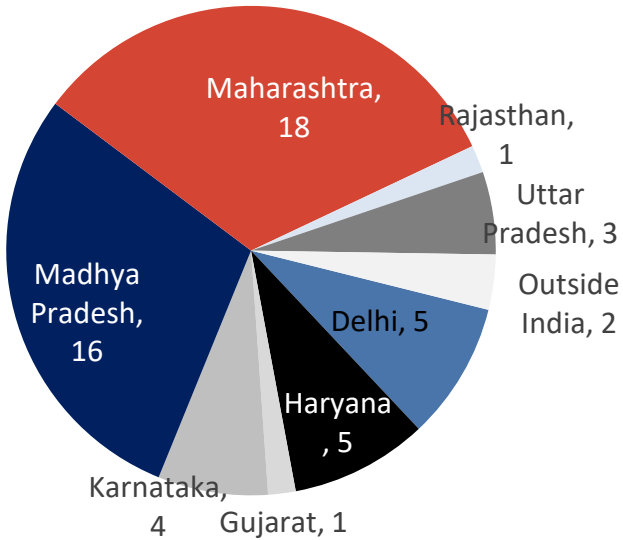
Client Wise Order Value Breakup



Nature Wise Order Value Breakup



State Wise No of Project Breakup

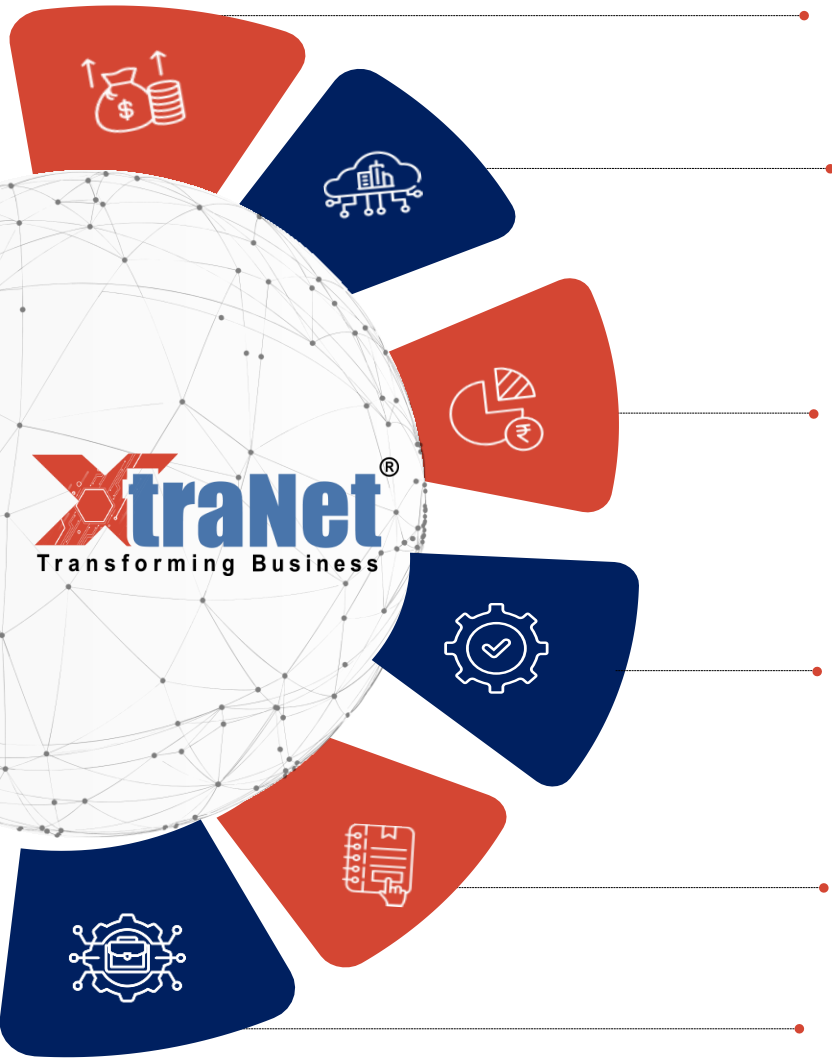


Top 5 Orders

Sr. No.	Name of Client	Type	Location	Order Value (INR Mn)
1	Dynacons Systems and Solutions Ltd.	Non-Government	Maharashtra	1,550
2	BLS- E Services Limited	Non-Government	Haryana	470
3	Karnataka Power Transmission Corporation Limited	Government	Karnataka	470
4	RailTel Corporation of India Ltd.	Government	Madhya Pradesh	232
5	Bharat Sanchar Nigam Ltd.	Government	Uttar Pradesh	92



STRATEGIC OVERVIEW



High Share Of Recurring And Annuity-led Revenues

Data Centre Infrastructure & IT Operations contributed **48% of Q 1 - FY27 revenue**, providing predictable cash flows, higher visibility, and long-term client engagement through SLA-based contracts.

Strong Positioning In Government And PSU Digital Infrastructure

Approximately **47% of FY26 revenue** is derived from Government and PSU clients, supported by a proven track record of **175 projects completed** over FY24–FY26 and deep experience in e-governance, smart cities, data centres, and mission-critical systems.

Diversified Business Model Across Services And Platforms

Revenue is spread across **Data Centre Infrastructure & IT Operations (48%), Enterprise Applications (26%), Digital Services (12%), and Proprietary Platforms (14%)**, reducing dependence on any single service line while enabling cross-selling.

Proven Digital Infrastructure Execution Capabilities

50+ data centres delivered, supported by deep DC/DR expertise, managed services capabilities, and comprehensive infrastructure lifecycle management, positioning the company as a trusted partner for mission-critical digital infrastructure projects.

Order Book Visibility Supporting Growth

Outstanding order book of **INR 3,730 Mn (as of June 30, 2026)** across multiple states and clients provides revenue visibility and execution continuity over the medium term.

Platform Ownership And Technology Depth

Proprietary platforms **Synergy** (low-code digital transformation) and **XtraTrust** (digital trust and PKI) enhance differentiation, support scalable deployments in regulated environments, and improve the long-term margin profile.

Data Centre & Infrastructure Expansion

- Expanding and modernizing data centre, disaster recovery sites, and cybersecurity infrastructure
- Adoption of modular, scalable designs to improve efficiency and utilization
- Enhancing reliability and sustainability through automation, backup, virtualization, and renewable energy adoption

Continue to Expand Our Geographical Footprints

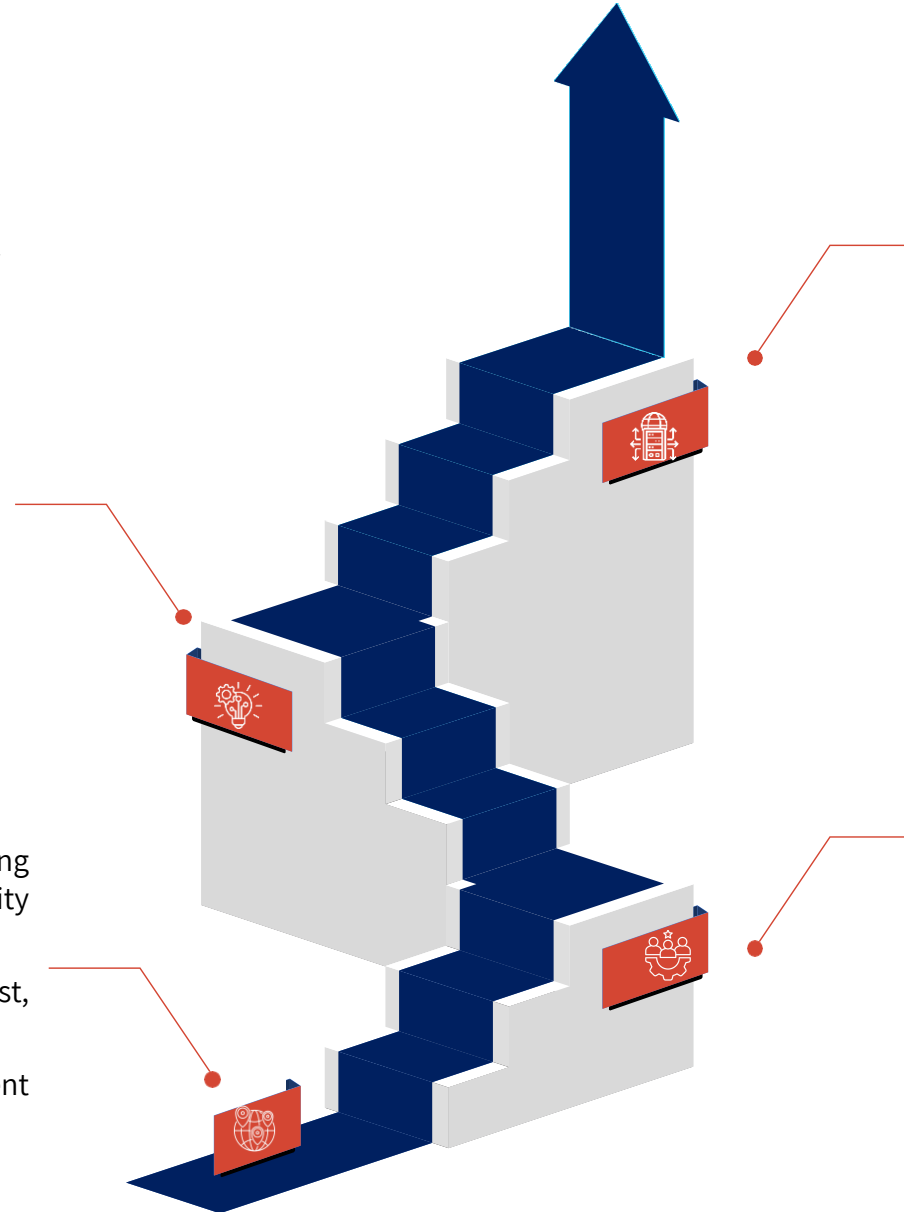
- Scaling operations across new States by leveraging government digitization, Smart City, and utility modernization programs
- International expansion targeted in Middle East, Africa, and Asia- Pacific markets
- Growing international presence through deployment of proprietary platforms across new geographies

Expanding and Augmenting Our Platforms and Services Portfolio

- Expanding data centre infrastructure & IT operations and digital services with upgraded proprietary platforms
- Scaling Synergy (low- code digital transformation) and XtraTrust (digital trust & PKI) to address enterprise and government requirements.
- Focus on cloud adoption, workflow automation, cybersecurity, and compliance- driven solutions

Technology Innovation

- Ongoing investment in AI, ML, IoT, cloud, blockchain, and edge computing
- Embedding AI-driven analytics, predictive dashboards, and automation capabilities across offerings
- Enhancing Synergy and XtraTrust with advanced security, automation, and compliance capabilities





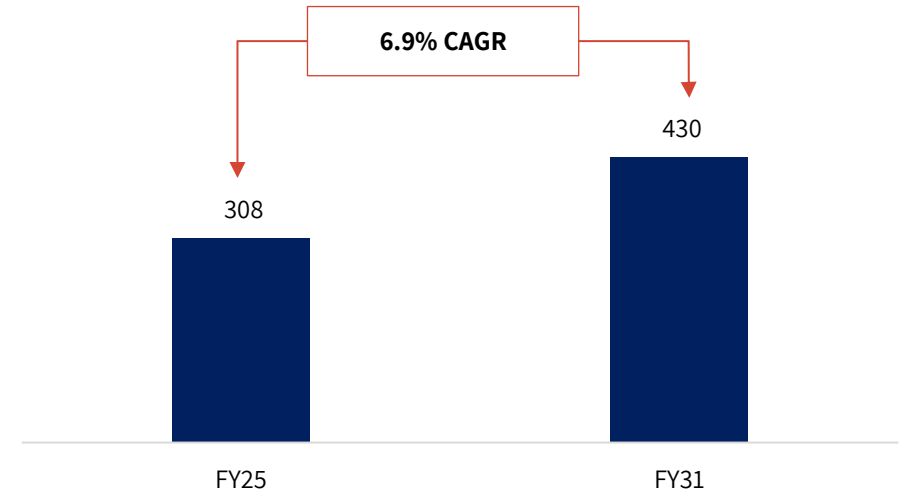
INDUSTRY OVERVIEW

The global IT-ITeS market grew at a CAGR of 6.1% from CY20 to CY26 and reached USD 5.63 trillion in CY26E. The market is projected to grow at a CAGR of 4.7% from CY26 to CY30.

The Indian IT-ITeS market grew at a CAGR of 10% from FY21 to FY26, reaching USD 308 billion in FY26, and is projected to grow at a CAGR of 6.9% from FY26 to FY31, reaching USD 430 billion.

India's IT market continues to strengthen its position globally, with its share of the global IT market expected to increase from 5.0% in CY20–CY21 to 6.4% by CY30, underscoring India's growing role in the global technology ecosystem.

Indian IT-ITeS Market Size (in USD Bn)



Indian IT-ITeS Market Segmentation Outlook



IT Services

IT Services is projected to grow at a CAGR of ~6.7% from FY25 to FY31, reaching USD 162.6 billion by FY31.



Hardware

The hardware segment is projected to grow at a CAGR of 4.9% from FY26 to FY31, reaching USD 103.3 billion.



Software

The software segment is projected to grow at a CAGR of 9.0% from FY26 to FY31, reaching USD 108.9 billion by FY31.



Licensing

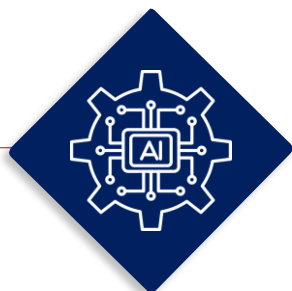
The Licensing segment is projected to grow at a CAGR of 7.7% from FY26 to FY31, reaching USD 55.5 billion by FY31.

Growth Drivers



Digital Transformation:

Rising adoption of cloud, AI/ML, analytics, cybersecurity, IoT, and automation; Indian IT firms provide end-to-end digital solutions



GenAI & Automation:

Growing use of GenAI and low-code platforms, with focus on AI investments, talent reskilling, and outcome-based services

Sector Demand



BFSI:

Digital banking, fintech, compliance, fraud analytics



Healthcare:

Telemedicine, EHRs, AI diagnostics, cloud platforms



Telecom & Media:

5G, network virtualization, OTT, CX analytics



Smart Cities Driving IT Adoption:

INR1.64 trillion investment across 8,067 projects is boosting demand for digital platforms, IoT, data analytics, & cloud-based urban solutions



Expansion of Digital Governance:

Initiatives like Digital India, SDCs, SWAN, CSCs, & G-Cloud are enhancing e-governance, service delivery, & transparency

Government policies driving IT investments in India & key markets

Union Budget 2025–26 supports technology-led growth with a Rs 20,000 crore fund for R&D in AI, quantum computing, and blockchain.

BharatNet focuses on expanding rural broadband connectivity to bridge the digital divide.

Centres of Excellence in Artificial Intelligence, with an outlay of Rs 500 crore, aim to enhance AI skills and innovation.

Make in India offers customs duty exemptions to strengthen domestic electronics manufacturing.

The PLI Scheme promotes local manufacturing of IT hardware, mobile devices, and semiconductors.



FINANCIAL OVERVIEW



INR 505 Mn

REVENUE

10.5% YoY



INR 104 Mn

EBITDA

89.1% YoY



20.59%

EBITDA MARGIN

855 Bps



INR 60 Mn

NET PROFIT

76.5% YoY



11.88%

NET PROFIT MARGIN

444 Bps



INR 1.55

Diluted EPS

72.2% YoY

- Secured ~INR 600 Mn worth of fresh orders during the quarter, reflecting healthy order momentum and strengthening execution visibility for the coming quarters.
- Active bid pipeline of ~INR 12,000 Mn spanning across Data Centres, Enterprise Applications, Digital Services and other technology-led opportunities.
- Services contribution rose sharply to ~65–68% of Q1-FY27 revenue from ~45% in Q1-FY26, driving a higher share of services-led revenues.
- Data Centre remains a key growth engine, supported by opportunities across DC/DR, infrastructure modernisation, cloud infrastructure and IT operations.
- Continued execution across large enterprise, government and PSU engagements, with increasing focus on mission-critical and long-duration projects.
- Cross-selling across Data Centre, Enterprise Applications, Digital Services and Proprietary Platforms continues to deepen customer relationships and expand wallet share.
- International markets remain a strategic growth avenue, with active pursuit of overseas opportunities to increase the contribution from international business over the medium term.
- Strong order inflows, a sizeable bid pipeline, growing Data Centre contribution and a higher services mix provide a strong foundation for growth through FY27.

Quarterly Consolidated Profit & Loss Statement

Particulars (INR Mn)	Q1-FY27	Q1-FY26	YoY
Revenue From Operations	505	457	10.5%
Operational Expenses	401	402	(0.2)%
Operational EBIDTA	104	55	89.1%
<i>Operational EBIDTA Margins (%)</i>	<i>20.59%</i>	<i>12.04%</i>	<i>855 Bps</i>
Depreciation and Amortisation Expenses	17	8	NA
Finance Costs	17	7	NA
Other Income	4	1	NA
PBT Before Share of Profit/Loss of Associate & JV	74	41	80.5%
Share of Profit of Associate & JV	-	-	NA
PBT	74	41	80.5%
Tax Expenses	14	7	NA
PAT	60	34	76.5%
<i>PAT Margins (%)</i>	<i>11.88%</i>	<i>7.44%</i>	<i>444 Bps</i>
Diluted EPS	1.55	0.90	72.2%

Historical Consolidated Profit & Loss Statement

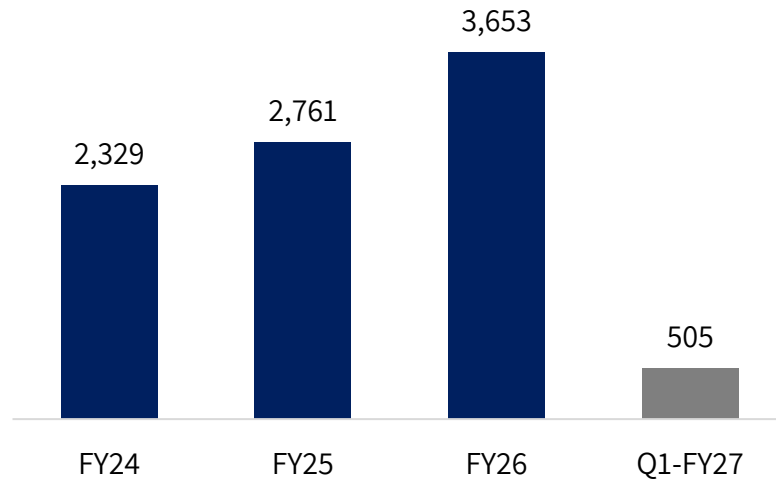
Particulars (INR Mn)	FY24	FY25	FY26	Q1-FY27
Revenue From Operations	2,329	2,761	3,653	505
Operational Expenses	2,134	2,302	3,022	401
Operational EBIDTA	195	459	631	104
<i>Operational EBIDTA Margins (%)</i>	<i>8.37%</i>	<i>16.62%</i>	<i>17.27%</i>	<i>20.59%</i>
Depreciation and Amortisation Expenses	11	23	59	17
Finance Costs	28	53	59	17
Other Income	3	5	7	4
PBT Before Share of Profit/Loss of Associate & JV	159	388	520	74
Share of Profit of Associate & JV	(6)	13	1	-
PBT	153	401	521	74
Tax Expenses	44	101	114	14
PAT	109	300	407	60
<i>PAT Margins (%)</i>	<i>4.68%</i>	<i>10.87%</i>	<i>11.14%</i>	<i>11.88%</i>
Diluted EPS	3.17	8.15	10.40	1.55

Historical Consolidated Balance Sheet

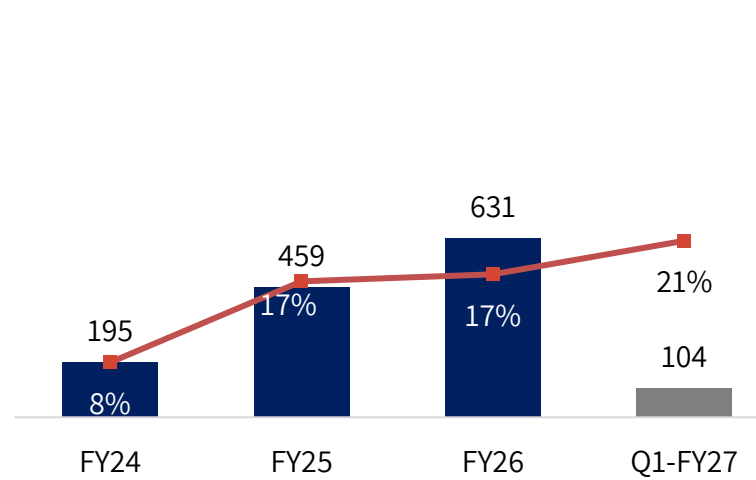
Particulars (INR Mn)	FY24	FY25	FY26
EQUITY AND LIABILITIES			
Equity Share Capital	69	78	392
Reserves and surplus	319	877	968
Total Equity	388	955	1,360
Non- Controlling Interest	17	10	(3)
Non- Current Liabilities			
Long term Borrowings	185	173	415
Lease Liabilities	2	2	2
Deferred tax Liabilities (net)	3	-	-
Other Financial Liabilities	-	-	4
Long term Provisions	5	7	9
Total Non- Current Liabilities	195	182	430
Current Liabilities			
Short term Borrowings	227	220	440
Trade Payables	1,099	1,659	902
Short- term Provisions	-	0	1
Other Financial Liabilities	22	32	38
Current Tax Liabilities	7	55	136
Other Current Liabilities	74	105	116
Total Current Liabilities	1,429	2,071	1,633
Total Equity And Liabilities	2,029	3,218	3,420

Particulars (INR Mn)	FY24	FY25	FY26
ASSETS			
Non- Current Assets			
Property, Plant and Equipment	83	138	479
Right of Use Assets	2	2	2
Goodwill on Consolidation	-	10	14
Intangible Assets	36	92	108
Capital Work- in- Progress	61	168	253
Investments	1	14	16
Other Financial Assets	111	214	369
Other Non- current Assets	-	1	16
Deferred Tax Asset	-	3	27
Total Non- Current Assets	294	642	1,284
Current Assets			
Inventories	545	800	788
Trade Receivables	1,003	1,623	1,144
Cash and cash Equivalents	32	11	15
Loans	67	-	-
Other Financial Assets	6	18	7
Other Current Assets	82	124	182
Total Current Assets	1,735	2,576	2,136
Total Assets	2,029	3,218	3,420

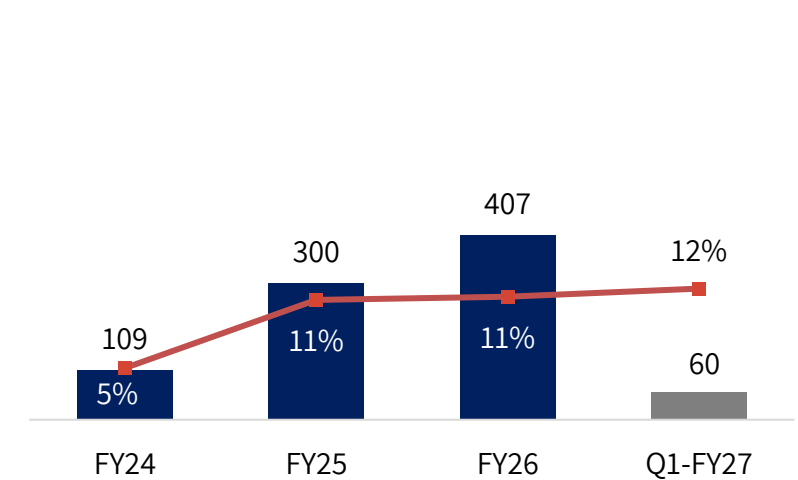
Operational Revenue (INR Mn)



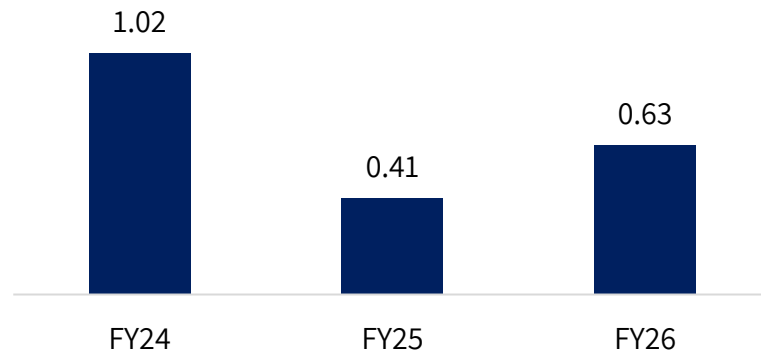
EBITDA (INR Mn) & EBITDA Margins (%)



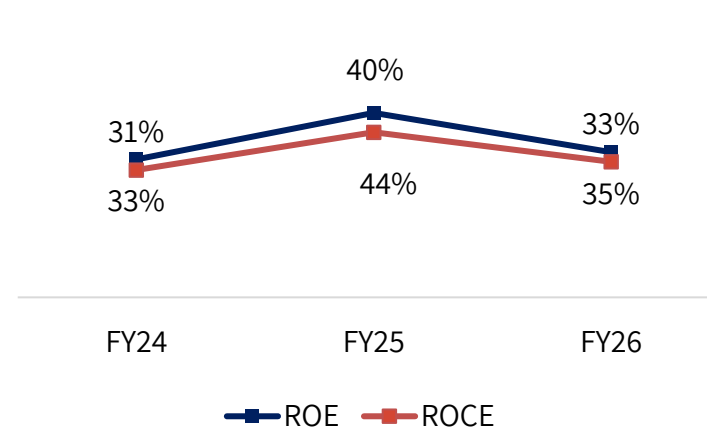
PAT (INR Mn) & PAT Margins (%)



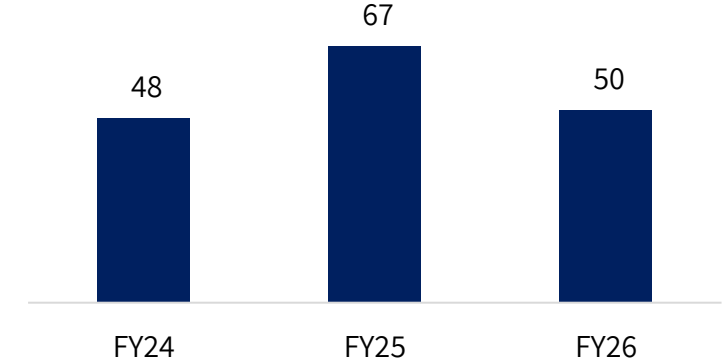
Debt to Equity Ratio (x)



ROE (%) & ROCE (%)



Working Capital Days



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